

We already know your perfect candidate

THE CLIENT

High quality medium sized building and property development company

THE ISSUE

- The director needed to fill a very specific role – a residential project manager for a high-spec project that was about to begin for a new client. He'd tried other agencies but was struggling to find someone at such short notice who met the requirements. The project was at risk of falling behind and nobody he'd spoken to had the technical knowledge required.
- The role was specialised and senior – the candidate would need to liaise with the company's prestigious client, work effectively with architects, handle complex structural design issues and oversee luxury interior work.
- It was essential we provided the right person to run the site. Not only was this the first time we'd worked with this company but the director was also concerned that failing to find a suitable project manager would damage his relationship with his new client.



THE SOLUTION

- We already knew the ideal candidate – a manager who had worked on a similar project with the same architects and had all the skills required to lead this complex project.
- He had worked with Daniel Owen over the last 10 years but was now freelance. We'd kept in touch, so he was very interested to hear about the role. He met the director to discuss the position straight away.

THE RESULT

- We put the perfect candidate on site within a week and he is still running the project more than a year later.
- His existing relationship with the architects, along with his excellent skills and experience ensured a problem-free site, a smooth project and a happy client.
- The client now comes to us for all their positions – including admin, QS and trades and labour.

Maria Christofi, recruitment consultant at Daniel Owen, says: *"The role was hard to fill but we filled it – and now we fill the client's other roles too."*

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BUILDING RECRUITMENT SOLUTIONS