



The Annual Elliott Scott HR Survey is known for providing valuable insights into the global HR industry. This year, we focused on five key locations: Brazil, Hong Kong, Singapore, The United Kingdom and the United States. We surveyed participants in our candidate, client and social networks, compiling vital market intelligence to better understand the HR industry's landscape globally. We had 1201 participants complete our survey globally, 62% of whom were female. Respondents were predominantly mid to senior-level HR professionals, with the majority from a generalist HR function. Banking and finance, IT, and manufacturing were the top three global sectors.

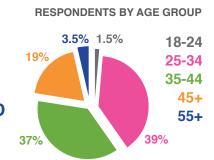
Gender

Is there still a glass ceiling for female talent?

| | MALE | FEMALE |
|-----------|------|--------|
| GLOBALLY | 38% | 62% |
| JUNIOR | 37% | 63% |
| MID-LEVEL | 37% | 63% |
| SENIOR | 44% | 56% |

What is driving older professionals to leave the HR Industry?

OF MANAGING **DIRECTORS** WERE UNDER **35 YEARS OLD**



Diversity

How can we strike the right balance of local and foreign talent in each region?

1.5% OF RESPONDENTS FROM **BRAZIL ARE FOREIGN**

AND 23% IN THE US

M SINGAPORE

COMPARED TO

Length of Employment

What is driving the short tenure trend?

% OF RESPONDENTS GLOBALLY HAVE BEEN WITH THEIR EMPLOYER **LESS THAN 4 YEARS**

48.5% LESS THAN TWO YEARS



Industry Challenges

Is the HR function gearing up for change in 2016?

TOP THREE CHALLENGES

- 1. CHANGE MANAGEMENT
- 2. TALENT MANAGEMENT
- 3. GENERALIST HR



Compensation and Benefits

Continued global standardisation of average pay and bonuses, although annual leave is wide-ranging

| | AVERAGE | AVERAGE | INFLATION* | DAYS OF ANNUAL LEAVE | | | | AVERAGE PUBLIC |
|-------------|-----------|---------|-------------|----------------------|-------|-------|-----|----------------|
| | PAY RISES | BONUSES | of Jan 2016 | 10-14 | 15-19 | 20-24 | 25+ | HOLIDAYS |
| GLOBAL | 6% | 15% | * | 12.5% | 18.5% | 32% | 37% | |
| ★ HONG KONG | 6% | 13% | 2.7% | 15% | 27.5% | 47.5% | 10% | 12 |
| SINGAPORE | 5.5% | 14% | -0.6% | 11% | 30% | 47% | 12% | 11 |
| ◆ BRAZIL | 7.5% | 16% | 10.71% | 10% | 6% | 18% | 66% | 12 |
| US | 4% | 13.5% | 1% | 18% | 31% | 35% | 16% | 10 |
| UK | 2% | 13.5% | 0.3% | 0% | 4% | 32% | 64% | 8 |

BENEFITS

Whilst medical is a given, dental and life insurance differs from region to region.

DENTAL LIFE INSURANCE GLOBAL 89.5% 71% 69% **# HONG KONG** 93.5% 66.5% 58.5% **SINGAPORE** 85.5% 62% 49% **BRAZIL** 91.5% 81% 78% 78% US 94% 94% 80% 24% 68%

ALLOWANCES

Are expat packages on the decline from region to region

| CASH* | HALLOWANCES | FOOD | HOUSING | TRANSPORT | CAR | SCHOOL |
|-------|-------------|------|---------|-----------|------|--------|
| 31% | CASH | 58% | 12% | 34% | 35% | 13% |
| 12% | RECEIVE | 22% | 56.5% | 48% | 4% | 13% |
| 27% | | 3% | 5.5% | 39% | 53% | 8% |
| 43% | THAT | 80% | 3% | 31% | 31% | 15% |
| 17% | THOSE | 21% | 10.5% | 26% | 58% | 5% |
| 16% | *OF T | 0% | 0% | 0% | 100% | 0% |

Perceived Market Value

What is market rate anyway?

% OF RESPONDENTS WHO FEEL THEY ARE PAID BELOW, AT OR ABOVE MARKET RATE



| | _ | | | | · | | |
|----------------------|--------|-------|-----------|--------|---------------|-----|--|
| | GLOBAL | HK | SINGAPORE | BRAZIL | US | UK | |
| BELOW MARKET RATE | 38% | 42.5% | 44% | 32% | 38% | 52% | |
| AT MARKET RATE | 53% | 49% | 49% | 58% | 51% | 32% | |
| ABOVE | 9% | 8.5% | 7% | 10% | 11% | 16% | |

SATISFACTION WITH COMPENSATION



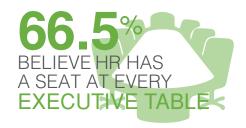
PAY RISE

BONUS

| | | \$ | (: | | | |
|--------------|--------|-------|------------|--------|-----|-----|
| | GLOBAL | HK | SINGAPORE | BRAZIL | US | UK |
| PLEASED | 57% | 59.5% | 55% | 59% | 50% | 32% |
| DISAPPOINTED | 43% | 40.5% | 45% | 41% | 50% | 68% |
| PLEASED | 51% | 53.5% | 48.5% | 48% | 56% | 44% |
| DISAPPOINTED | 49% | 46.5% | 51.5% | 52% | 44% | 56% |

Leadership

How do we enable HR to have a seat at every executive table?



The Traits Most Valued in the Head of HR

Are we asking HR to wear too many hats?



1. UNDERSTANDING OF THE BUSINESS



2. LEADERSHIP / MANAGEMENT STYLE



3. ABILITY TO EFFECT CHANGE WITHIN THE ORGANISATION

Ability to Work from Home

UK is ahead of the game with work flexibility, while HK lags behind.

| GLOBAL | 58% |
|--------------------|-------|
| # HONG KONG | 38.5% |
| SINGAPORE | 64% |
| BRAZIL | 58% |
| US | 71% |
| UK | 88% |



Engagement

Highest engagement globally is in the Americas.

| | ENGAGED | DISENGAGED |
|-----------|----------------|------------|
| GLOBAL | 86% | 14% |
| HONG KONG | 81.5% | 18.5% |
| SINGAPORE | 83.5% | 16.5% |
| S BRAZIL | 89.5% | 10.5% |
| US | 88% | 12% |
| UK | 76% | 24% |

These results express the opinions and thoughts of respondents who participated in our survey.

We would love the opportunity to speak with our clients further about the results and how we can help you with your recruitment.

Feel free to reach out to your Elliott Scott HR consultant for more information.

For marketing and PR inquiries, please contact Malinda Zerefos, Group Marketing and Communications Manager, at mz@elliottscotthr.com.