

Course Title &	TEAM
Course Description	Member
•	Offer
MANAGEMENT PROGRAMME Provides a range of comprehensive generic skills for individuals working in management roles. The five modules address different aspects of people and project & account management. CLICK HERE FOR COURSE INFORMATION	20% Discount
RECRUITMENT PROGRAMME Modules include: Essential Legislation & Compliance, Sourcing, Screening & Assessing Talent, Interview Techniques (including Competency and Behavioural Interviewing), Managing a Temporary Workforce, Permanent Placement Success, Vacancy Management CLICK HERE FOR COURSE INFORMATION	20% Discount
SALES PROGRAMME Modules include: Growing Your Business, Professional Business Conversations, Inspirational Presentations, Principled Negotiations CLICK HERE FOR COURSE INFORMATION	20% Discount
SOFT SKILLS PROGRAMME Creative Thinking, Customer Service Excellence, Introduction to Project Management, Effective Time Management CLICK HERE FOR COURSE INFORMATION	20% Discount
BIDDING TO WIN Interactive bid and tender writing training delivered in partnership with APSCo. CLICK HERE FOR COURSE INFORMATION	APSCo Members Discount
CONSULTANT TRAINING Offers valuable tips and techniques that can be applied immediately to your business. Writing adverts to find good quality candidates. CLICK HERE FOR COURSE INFORMATION	TEAM Specific Training
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	FULL DAY SOCIAL MEDIA TRAINING	20% Discount
aroso	Introduction to Social Media, Facebook for Business, Twitter for	20/0 Discount
	Business, LinkedIn for Business, Pinterest for Business, Blogging	
	for Business, using online technologies for the Recruitment	
aiecii l	Industry, Email Marketing, Developing your social media	
Social Media & Outine Marketing	strategy	
	StrateBy	
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	SOCIAL MEDIA TRAINING WORKSHOPS	20% Discount
	Working together in a series of coaching sessions which will focus	
green	on your specific social media needs.	
Social Media & Outine Marketing		
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	LINKEDIN FOR RECRUITERS	20% Discount
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Ouline Marketing	CLICK HERE FOR COURSE INFORMATION	
	HEALTH & SOCIAL CARE	10% Discount
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	FOOD, SAFETY & HYGIENE	10% Discount
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	HUMAN RESOURCES	10% Discount
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	SOFT SKILLS	10% Discount
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TRAINING	CLICK HERE FOR COURSE INFORMATION	
	GDPR TRAINING	Call for Details
marrantana	Making sure your company is GDPR Compliant	
nnovantage_	CHOK HERE TOO COLUMN TO THE CO	
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	REMOTE EXECUTIVE COACHING	50% Discount
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	CLICK HERE FOR COURSE INFORMATION	



	"HOW TO BILL BIG" LIVE, ONLINE PROGRAMME	£295+VAT/month
MYN®NEXEC	CLICK HERE FOR COURSE INFORMATION	per Company
	"ASK ALEX" - FREE, LIVE ONLINE CLINIC	FREE
MY N®NEXEC	CLICK HERE FOR COURSE INFORMATION	
& RecruitBoost develop faster	ASPIRATIONAL LEADERS PROGRAMME 6 days of action-packed experiential training spread across 3 months that truly engages and challenges participants to sample and model the skills and behaviours required to be a great leader before they become one. CLICK HERE FOR COURSE INFORMATION	10% Discount
&RecruitBoost develop faster	GDPR RECRUITMENT TRAINING GDPR recruitment training programme consists of 5 core modules designed to educate and prepare recruiters for the upcoming changes due to take effect on 25 May 2018 CLICK HERE FOR COURSE INFORMATION	10% Discount
recruitment matters INTERNATIONAL Mighing reconducts Meaning Collect Water Med	PRESENTATION SKILLS How to deliver impactful and inspiring presentations to your chosen audience CLICK HERE FOR COURSE INFORMATION	20% Discount
recruitment matters INTERNATIONAL hoppy succeives success selected and selected sele	TRAIN THE TRAINER BOOTCAMP A series of three-day, two-night all-inclusive Train the Trainer Bootcamps. CLICK HERE FOR COURSE INFORMATION	POA
recruitment matters INTERNATIONAL MEDIA PLANTES MALE MANAGEMENT	FREE ONLINE RECRUITMENT TRAINING - KU.DOS World class online recruitment training for permanent recruiters and head-hunters. CLICK HERE FOR COURSE INFORMATION	FREE
recruitment matters HHTERNATIONAL hoping resolutes since me	OPEN COURSE TRAINING SCHEDULE These open courses are highly cost-effective way of learning and gives you a chance to interact with your peers from other organisations, taking on board their viewpoints and experiences. CLICK HERE FOR COURSE INFORMATION	Various Prices 20% Discount



	IN-HOUSE TRAINING	Call for Details
<u> </u>		Call for Details
	A flexible alternative to open courses, and the added benefit that the trainer comes to you, saving your staff time and money and,	
	the trainer comes to you, saving your start time and money and, the concentration on the day will be solely on your business.	
recruitment	the concentration on the day will be solely on your business.	
INTERNATIONAL	CLICK HERE FOR COURSE INFORMATION	
recultation since me	CEICK TERE FOR COOKSE IN ORIVIATION	
	EXECUTING A SUCCESSFUL HEAD HUNTING ASSIGNMENT	20% Discount
	A one-day executive search course suitable for consultants (both	20% Discount
	external & internal) looking to add head-hunting / executive	
The Part of the Pa	search to their skill set or for experienced search consultants	
matters	wishing to formalise their knowledge.	
include some man	maining to remained their microscope.	
100000	CLICK HERE FOR COURSE INFORMATION	
	SELLING EXECUTIVE SEARCH & WINNING ASSIGNMENTS	
	This course is suitable for Executive Search firms and those	
@	wishing to add headhunting to their core offering (whether you	20% Discount
	sell it as a service to the client or not) and deliver quality	
recruitment	candidates.	
INTERNATIONAL		
recriticates since and	CLICK HERE FOR COURSE INFORMATION	
5/2-	CANDIDATE SOURCING	20% Discount
*	This course is aimed at Resourcers, Researchers and candidate-	
The Part of the Pa	facing Recruiters. It's an in-depth research course to help you	
recruitment matters	identify and approach 'A' grade candidates and includes all	
helping recruiters	methodologies.	
0000000	CLICK HERE FOR COURSE INFORMATION	
	<u></u>	
	2 DAY INDUCTION TO RECRUITMENT	
	An introduction to the recruitment process and the key skills	20% Discount
**	involved. Ideal for those entering recruitment for the first time or	
The state of the s	recruiters with limited experience.	
matters		
inciping recruitors recruit center since and	CLICK HERE FOR COURSE INFORMATION	
	CANDIDATE CONTROL CORFERING & INTERNATIONAL CONTROL	200/ 5:
	CANDIDATE CONTROL, SCREENING & INTERVIEW TECHNIQUES	20% Discount
	This course aims to give consultants a more transparent,	
To Truit of	controlled and structured approach to candidate qualification and management, resulting in improved billings and a significantly	
matters	improved candidate to placement ratio.	
helping recentlers	improved candidate to placement ratio.	
1000000	CLICK HERE FOR COURSE INFORMATION	
	SECRETERE FOR COOKSE IN ORIGINATION	
825	BUSINESS DEVELOPMENT & KEY ACCOUNT MANAGEMENT SKILLS	20% Discount
200	How to really master the art of business development and	
The state of the s	true account management.	
matters	_	
INTERNATIONAL MODIFY PROCESSES SECTION SACRESTED SACRES SA	CLICK HERE FOR COURSE INFORMATION	
1000000		



	RUNNING A SUCCESSFUL TEMP DESK	20% Discount
		20% Discoulit
@	Ideal for recruiters new to the temp market or with up to 18	
	months experience but with no formal temp process training.	
recruitment	Additionally, managers and team leaders who are responsible for	
matters	training their team in recruitment techniques.	
incipled recorders where their		
1000001	CLICK HERE FOR COURSE INFORMATION	
	THE BILLING MANAGER – MANAGING PEOPLE & MOTIVATING	20% Discount
270	TEAMS	
<u></u>	One day introduction to managing & motivating people and teams	
	is ideal for recruiters who are new to management and for the	
recruitment	more experienced manager who has perhaps been self-taught or	
INTERNATIONAL	had no formal training.	
views better since me	nad no formal training.	
	CLICK HERE FOR COURSE INFORMATION	
	PROACTIVE CALLING	20% Discount
	One day open training course for business owners who want their	
200	managers, recruitment teams and individual recruiters to become	
	more structured and assertive over the telephone with either their	
recruitment	clients or candidates.	
INTERNATIONAL	cheffes of culturatees.	
vients better space time	CLICK HERE FOR COURSE INFORMATION	
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	EMPLOYMENT LAW FOR RECRUITERS	20% Discount
N. 20	ENIFLOTIVIENT LAW FOR RECROTTERS	20/0 Discoulit
@		20% Discoulit
	This workshop is designed to bring employment law to life –	20% Discount
recruitment matters	This workshop is designed to bring employment law to life – exploring 'real-life' scenarios and providing you with practical	20% Discount
recruitment matters INTERNATIONAL Making vacables	This workshop is designed to bring employment law to life –	20% Discount
recruitment matters INTERNATIONAL hoping recruiters	This workshop is designed to bring employment law to life – exploring 'real-life' scenarios and providing you with practical advice and templates to use in your business.	20% Discount
recruitment matters INTERNATIONAL TREBUS SECURITIONS PROCESS SECURITIONS SECURITIONS PROCESS SECURITIONS SECURITIONS PROCESS S	This workshop is designed to bring employment law to life – exploring 'real-life' scenarios and providing you with practical	20% Discount
recruitment matters INTERNATIONAL hoping recorders recruit sceller visca and	This workshop is designed to bring employment law to life – exploring 'real-life' scenarios and providing you with practical advice and templates to use in your business.	15% Discount
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immigration compliance made simple	CLICK HERE FOR COURSE INFORMATION	
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