



"The 2to3days team were helpful in advising us before we posted the job and we are very pleased with the outcome. We've hired an excellent candidate with minimal trouble."

Tom Davenport
Co-Founder – Talent Pool



AT A GLANCE

ROLE

Account Director

TYPE OF FLEXIBILITY

Approx. 2 days a week
Mostly home-based

OF APPLICANTS RECEIVED

16

HOW DID YOU HEAR ABOUT US?

Referral



INDUSTRY	Recruitment / SaaS
LOCATION	London, UK
COMPANY SIZE	11 – 50 Employees
WEBSITE	www.talentpool.com

ABOUT THE COMPANY

TalentPool is a Talent Matching Platform connecting graduates with better job opportunities at UK start-ups and SMEs. Their innovative matching engine takes the pain out of hiring and being hired. With over 70,000 members from 20+ countries and trusted by 700+ companies, they are now the leading connector of start-ups, agencies and boutiques with graduates (0-5 years experience) in the UK. In 2018, the business had doubled in size and boasts a team of 17 employees across 2 offices worldwide.

THE BRIEF

TalentPool were looking to find someone in a part-time sales capacity to look after and build their existing 500+ client base. Tom placed an advert with 2to3days hoping he'd find an experienced mother, looking to work 2 or so days a week. The key criteria for filling the role was: someone who had confidence and a knack for building client relationships, personable and who had authority over the phone.

CANDIDATE QUALITY

There was a great response for this role. We even had to close the job posting early. "Within 24 hours of posting the job advert on the 2to3days website we were receiving applications from very qualified, experienced and professional candidates. Overall, the applicants were very impressive. We had plenty of choice and could have hired a number of candidates."

SUPPORT FOR THE EXPERTISE THAT FLEXIBLE WORKING BRINGS

"We hire flexible workers for their experience and expertise that we don't need all day every day, but also where we don't have that expertise in our permanent team. For us it's less about explicitly supporting mothers working flexibly, but if that's a positive by-product then that's great!"



A word from the successful candidate...

"I don't believe part-time working should mean half-skilled talent! My job allows me to use my past work experience in a role I'm genuinely passionate about and that challenges me whilst still allowing me to be a mother, not just alongside it but running both at the same time..."

I am totally fulfilled in my both aspects of my life and TalentPool have a very engaged, experienced and conscientious employee who really wants to deliver ROI!"

Caroline (Rosie) Barbour
Account Director - TalentPool