

# TEAM SERVICE PROVIDER TRAINING



Service Provider	Course Title & Course Description	TEAM Member Offer
 <b>AMBITION PEOPLE DEVELOPMENT</b> <small>THE PEOPLE DEVELOPMENT SPECIALISTS</small>	<p align="center"><b>MANAGEMENT PROGRAMME</b></p> <p>Provides a range of comprehensive generic skills for individuals working in management roles. The five modules address different aspects of people and project &amp; account management.</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>20% Discount</b></p>
 <b>AMBITION PEOPLE DEVELOPMENT</b> <small>THE PEOPLE DEVELOPMENT SPECIALISTS</small>	<p align="center"><b>RECRUITMENT PROGRAMME</b></p> <p>Modules include: Essential Legislation &amp; Compliance, Sourcing, Screening &amp; Assessing Talent, Interview Techniques (including Competency and Behavioural Interviewing), Managing a Temporary Workforce, Permanent Placement Success, Vacancy Management</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>20% Discount</b></p>
 <b>AMBITION PEOPLE DEVELOPMENT</b> <small>THE PEOPLE DEVELOPMENT SPECIALISTS</small>	<p align="center"><b>SALES PROGRAMME</b></p> <p>Modules include: Growing Your Business, Professional Business Conversations, Inspirational Presentations, Principled Negotiations</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>20% Discount</b></p>
 <b>AMBITION PEOPLE DEVELOPMENT</b> <small>THE PEOPLE DEVELOPMENT SPECIALISTS</small>	<p align="center"><b>SOFT SKILLS PROGRAMME</b></p> <p>Creative Thinking, Customer Service Excellence, Introduction to Project Management, Effective Time Management</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>20% Discount</b></p>
	<p align="center"><b>BIDDING TO WIN</b></p> <p>Interactive bid and tender writing training delivered in partnership with APSCo.</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>APSCo Members Discount</b></p>
	<p align="center"><b>CONSULTANT TRAINING</b></p> <p>Offers valuable tips and techniques that can be applied immediately to your business. Writing adverts to find good quality candidates.</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>TEAM Specific Training</b></p>
	<p align="center"><b>ROCKIT</b></p> <p>The 7-step system to growing your business and getting your team to add an extra 20% - 100% GP in 12 months or less.</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p> <p align="center"><a href="#"><u>CLICK HERE TO BOOK</u></a></p>	<p align="center"><b>Discounts available to TEAM Members</b></p>

	<p align="center"><b>FULL DAY SOCIAL MEDIA TRAINING / WORKSHOP</b></p> <p>121 or interactive group sessions with a focus that fits your specific social media needs. Ideas for these sessions include: Introduction to Social Media, Facebook for Business, Twitter for Business, LinkedIn for Business, Blogging for Business, using online technologies for the Recruitment Industry, Email Marketing, developing your social media strategy, Paid social advertising for recruiters Social Media for local agencies. Online strategy planning, online performance reviews.</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>Up to 20% Discount</b></p>
	<p align="center"><b>HALF DAY SOCIAL MEDIA TRAINING / WORKSHOPS</b></p> <p>121 or interactive group sessions with a focus that fits your specific social media needs. Ideas for these sessions include: Introduction to Social Media, Facebook for Business, Twitter for Business, LinkedIn for Business, Using online technologies for the Recruitment Industry, Email Marketing, Developing your social media strategy, Paid social advertising for recruiters Social Media for local agencies</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>Up to 20% Discount</b></p>
	<p align="center"><b>LINKEDIN FOR RECRUITERS</b></p> <p align="center">Using LinkedIn for business</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>20% Discount</b></p>
	<p align="center"><b>SOCIAL MEDIA COACHING CLUB</b></p> <p>Ongoing social media support for the marketer in your business. Entry level club membership will keep you up to date with the latest changes in social media and digital marketing trends. You'll have access to a private forum where you can ask questions as you go and get practical answers. You will also receive access to a minimum of two webinars per month. There are also options available that include regular 121 sessions (2 hours per month) so we can hold your hand while you get up and running and develop your digital marketing strategy.</p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>Multi-Buy Offers and other discounts available</b></p>
	<p align="center"><b>HEALTH &amp; SOCIAL CARE</b></p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>10% Discount</b></p>
	<p align="center"><b>HEALTH &amp; SAFETY</b></p> <p align="center"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p align="center"><b>10% Discount</b></p>






# TEAM SERVICE PROVIDER TRAINING



	<p style="text-align: center;"><b>FOOD, SAFETY &amp; HYGIENE</b></p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>10% Discount</b></p>
	<p style="text-align: center;"><b>HUMAN RESOURCES</b></p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>10% Discount</b></p>
	<p style="text-align: center;"><b>SOFT SKILLS</b></p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>10% Discount</b></p>
	<p style="text-align: center;"><b>TEAM MEMBERS CANDIDATE REFERRAL SCHEME</b> CV writing, Job Search Strategizing/Action Planning, LinkedIn, LinkedIn for Interim Managers</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>10% Referral Payment</b></p>
	<p style="text-align: center;"><b>REMOTE EXECUTIVE COACHING</b></p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>50% Discount</b></p>
	<p style="text-align: center;"><b>"HOW TO BILL BIG" LIVE, ONLINE PROGRAMME</b></p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>£276.50+VAT/month per Company</b></p>
	<p style="text-align: center;"><b>RECRUITMENT SALES ACADEMY</b></p> <p>Build your own recruitment sales academy utilising our industry leading training platform and innovative recruitment training. You'll have unlimited access to sales content (with new content added monthly), full tracking and reporting functionality, social learning and our unique skill assessment software.</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>£35 per month for each learner (standard price is £50 per month)</b></p>
	<p style="text-align: center;"><b>GDPR RECRUITMENT TRAINING</b></p> <p>GDPR recruitment training programme consists of 5 core modules designed to educate and prepare recruiters</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>10% Discount</b></p>
	<p style="text-align: center;"><b>EFFECTIVE FACE TO FACE MEETINGS</b></p> <p>How to run an effective sales meeting that will have an immediate impact on your business.</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>15% Discount</b></p>
	<p style="text-align: center;"><b>EFFECTIVE TELESales SKILLS</b></p> <p>Ideal for recruiters looking to improve their telesales and telemarketing skills.</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>15% Discount</b></p>

# TEAM SERVICE PROVIDER TRAINING



	<p style="text-align: center;"><b>IN-HOUSE TRAINING</b></p> <p>In-house / onsite training programs on a 1-2-1 basis or for sales teams on effective selling techniques to win more business.</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>Call for Details</b></p>
	<p style="text-align: center;"><b>THE HIGH BILLING PERMS CONSULTANT</b></p> <p>This one-day workshop will give you all the skills you need to keep ahead of the competition and become a high billing perms consultant.</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>15% Discount</b></p>
	<p style="text-align: center;"><b>THE HIGH BILLING TEMPS CONSULTANT</b></p> <p>This workshop will give you the skills to run your desk effectively and become a high billing Temp Consultant.</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>15% Discount</b></p>
	<p style="text-align: center;"><b>RIGHT TO WORK</b></p> <p style="text-align: center;">Right to Work training</p> <p>Ensure you are up to date with the current Home Office guidance</p> <p style="text-align: center;">How to spot the fake document</p> <p style="text-align: center;">Health check/audit on your current process</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>10% Discount</b></p>
	<p style="text-align: center;"><b>TALENT DEVELOPMENT COURSE SCHEDULE</b></p> <p>Includes Recruitment Accelerator, Speciality Workshops, Management Development, Transformational Leadership and Career Pathway.</p> <p style="text-align: center;"><a href="#"><u>CLICK HERE FOR COURSE INFORMATION</u></a></p>	<p style="text-align: center;"><b>APSCo Membership Rate</b></p>