

# Professional Services

## Sue Hill / TFPL Recruitment Knowledge & Information Management Survey 2019

Across the Private Sector KIM salaries have only really seen an increase in more senior positions such as Head of Knowledge/Information since 2017.

“ Influencing and relationship building skills have never been more important as KIM teams seek to increase their scope of responsibilities and visibility across the organisation. ”



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Professional Services			
Job Title	Average of Current Salary:	Min of Current Salary:	Max of Current Salary:
Assistant Librarian	£32,000	£25,000	£35,000
Data Analyst	£31,000	£28,000	£34,000
Head / Director of Information	£83,500	£80,000	£87,000
Head / Director of Knowledge	£140,000	£120,000	£160,000
Head / Director of Research	£76,500	£57,500	£100,000
Head/ Director of Library & Information Services	£55,000	£50,000	£59,500
Information Manager	£46,000	£44,000	£48,000
Information Officer	£28,000	£28,000	£28,000
Information Services Manager	£49,500	£39,500	£71,500
Information/Research Analyst	£36,000	£33,500	£40,000
Knowledge Manager	£48,000	£37,000	£62,000
Knowledge Officer	£39,000	£30,000	£58,000
Librarian- Subject / Liaison / Academic / Research	£30,500	£27,000	£34,000
Library / Information Assistant	£25,500	£23,500	£27,000
Library Manager	£31,000	£27,000	£37,000
Market & Insight Researcher/Analyst	£45,000	£39,000	£50,000
Records Assistant	£29,000	£28,000	£30,000
Records Manager	£50,000	£45,000	£55,000
Research Manager	£70,000	£65,000	£90,000
Senior Knowledge Manager	£66,500	£62,000	£74,000
Web/Content/Database Assistant	£28,000	£25,000	£29,500

The salaries in the table below combine the results of the 2019 Sue Hill and TFPL Recruitment Salary Survey and the insights of our experienced recruitment consultants.

While we have given indications of average, low and high salaries for all roles, as with any survey, a minority of KIM professionals may find the salaries don't reflect their experience. The scope of roles with the same job title varies considerably in this sector depending on factors such as the size of the organisation, team structure etc.

The full survey results, together with a number of blogs looking at key trends from the data collected will be available on [www.suehill.com](http://www.suehill.com) and [www.tfpl.com](http://www.tfpl.com)