




Service Provider	Course Title & Course Description	TEAM Member Offer
 <p>AMBITION PEOPLE DEVELOPMENT THE PEOPLE DEVELOPMENT SPECIALISTS</p>	<p>MANAGEMENT PROGRAMME</p> <p>Provides a range of comprehensive generic skills for individuals working in management roles. The five modules address different aspects of people and project & account management.</p> <p>CLICK HERE FOR COURSE INFORMATION</p>	<p>20% Discount</p>
 <p>AMBITION PEOPLE DEVELOPMENT THE PEOPLE DEVELOPMENT SPECIALISTS</p>	<p>RECRUITMENT PROGRAMME</p> <p>Modules include: Essential Legislation & Compliance, Sourcing, Screening & Assessing Talent, Interview Techniques (including Competency and Behavioural Interviewing), Managing a Temporary Workforce, Permanent Placement Success, Vacancy Management</p> <p>CLICK HERE FOR COURSE INFORMATION</p>	<p>20% Discount</p>
 <p>AMBITION PEOPLE DEVELOPMENT THE PEOPLE DEVELOPMENT SPECIALISTS</p>	<p>SALES PROGRAMME</p> <p>Modules include: Growing Your Business, Professional Business Conversations, Inspirational Presentations, Principled Negotiations</p> <p>CLICK HERE FOR COURSE INFORMATION</p>	<p>20% Discount</p>
 <p>AMBITION PEOPLE DEVELOPMENT THE PEOPLE DEVELOPMENT SPECIALISTS</p>	<p>SOFT SKILLS PROGRAMME</p> <p>Creative Thinking, Customer Service Excellence, Introduction to Project Management, Effective Time Management</p> <p>CLICK HERE FOR COURSE INFORMATION</p>	<p>20% Discount</p>
	<p>BIDDING TO WIN</p> <p>Interactive bid and tender writing training delivered in partnership with APSCo.</p> <p>CLICK HERE FOR COURSE INFORMATION</p>	<p>APSCo Members Discount</p>
	<p>CONSULTANT TRAINING</p> <p>Offers valuable tips and techniques that can be applied immediately to your business. Writing adverts to find good quality candidates.</p> <p>CLICK HERE FOR COURSE INFORMATION</p>	<p>TEAM Specific Training</p>
	<p>ROCKIT</p> <p>The 7-step system to growing your business and getting your team to add an extra 20% - 100% GP in 12 months or less.</p> <p>CLICK HERE FOR COURSE INFORMATION</p> <p>CLICK HERE TO BOOK</p>	<p>Discounts available to TEAM Members</p>

	<p>FULL DAY SOCIAL MEDIA TRAINING / WORKSHOP</p> <p>121 or interactive group sessions with a focus that fits your specific social media needs. Ideas for these sessions include: Introduction to Social Media, Facebook for Business, Twitter for Business, LinkedIn for Business, Blogging for Business, using online technologies for the Recruitment Industry, Email Marketing, developing your social media strategy, Paid social advertising for recruiters Social Media for local agencies. Online strategy planning, online performance reviews.</p> <p><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>Up to 20% Discount</p>
	<p>HALF DAY SOCIAL MEDIA TRAINING / WORKSHOPS</p> <p>121 or interactive group sessions with a focus that fits your specific social media needs. Ideas for these sessions include: Introduction to Social Media, Facebook for Business, Twitter for Business, LinkedIn for Business, Using online technologies for the Recruitment Industry, Email Marketing, Developing your social media strategy, Paid social advertising for recruiters Social Media for local agencies</p> <p><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>Up to 20% Discount</p>
	<p>LINKEDIN FOR RECRUITERS</p> <p>Using LinkedIn for business</p> <p><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>20% Discount</p>
	<p>SOCIAL MEDIA COACHING CLUB</p> <p>Ongoing social media support for the marketeer in your business. Entry level club membership will keep you up to date with the latest changes in social media and digital marketing trends. You'll have access to a private forum where you can ask questions as you go and get practical answers. You will also receive access to a minimum of two webinars per month. There are also options available that include regular 121 sessions (2 hours per month) so we can hold your hand while you get up and running and develop your digital marketing strategy.</p> <p><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>Multi-Buy Offers and other discounts available</p>
	<p>HEALTH & SOCIAL CARE</p> <p><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>10% Discount</p>
	<p>HEALTH & SAFETY</p> <p><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>10% Discount</p>
	<p>FOOD, SAFETY & HYGIENE</p> <p><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>10% Discount</p>

	<p align="center">HUMAN RESOURCES</p> <p align="center">CLICK HERE FOR COURSE INFORMATION</p>	<p align="center">10% Discount</p>
	<p align="center">SOFT SKILLS</p> <p align="center">CLICK HERE FOR COURSE INFORMATION</p>	<p align="center">10% Discount</p>
	<p align="center">CREATING A POSITIVE EMPLOYEE EXPERIENCE WEBINAR</p> <p align="center">CLICK HERE FOR COURSE INFORMATION & TO REGISTER</p>	<p align="center">£36 per person (15% discount for TEAM Members)</p>
	<p align="center">EFFECTIVE SICKNESS & ABSENCE MANAGEMENT WEBINAR</p> <p align="center">CLICK HERE FOR COURSE INFORMATION & TO REGISTER</p>	<p align="center">£36 per person (15% discount for TEAM Members)</p>
	<p align="center">EQUALITY & DIVERSITY TRAINING WEBINAR</p> <p align="center">CLICK HERE FOR COURSE INFORMATION & TO REGISTER</p>	<p align="center">£36 per person (15% discount for TEAM Members)</p>
	<p align="center">HOW TO MANAGE DISCIPLINARY & GRIEVANCES WEBINAR</p> <p align="center">CLICK HERE FOR COURSE INFORMATION & TO REGISTER</p>	<p align="center">£36 per person (15% discount for TEAM Members)</p>
	<p align="center">360 RECRUITER TRAINING ZONE</p> <p>Overview: This 360 Recruiter Training Zone programme brings together all of the content and webinars from the Candidate sourcing, business development and delivery programmes.</p> <p>The programme helps Recruiters continually learn and refine their skills to stay ahead of the competition, hit their targets whilst also serving the needs of the candidates.</p> <p>All our workouts are built around a proven operating methodology that promotes sales activities that prioritise building long term relationships over quick wins that deliver fees and a trashed reputation.</p> <p align="center">CLICK HERE FOR COURSE INFORMATION</p>	<p align="center">Contact Recruiting Gym or TEAM HO for your Members' discount code</p>
	<p align="center">BUILDING A 360 CONTRACT DESK</p> <p>Overview: This course will help Recruiters build a profitable contract (temps) desk. It covers how to create their strategy, engage their clients in conversations about contract usage, develop their pricing plan and the management of contractors (temps).</p> <p align="center">CLICK HERE FOR COURSE INFORMATION</p>	<p align="center">Contact Recruiting Gym or TEAM HO for your Members' discount code</p>

	<p align="center">CANDIDATE SOURCING & ENGAGEMENT FUNDAMENTALS</p> <p>Overview: This course is an 8-week program that helps Agency Recruiters learn the skills of finding and engaging candidates for their current vacancies & talent pools for the future positions they will resource for. It's also part of the 360 Recruitment Zone, so comes as a course within that bundle.</p> <p align="center"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p align="center">Contact Recruiting Gym or TEAM HO for your Members' discount code</p>
	<p align="center">DAILY STAND UP & WORKOUT</p> <p>Overview: The Recruiting Gym Daily Workout is designed to keep you technically and mentally sharp to succeed in any economic environment. Our coaches share the latest best practices and strategies to succeed in TODAY's market.</p> <p>The Daily Workout takes place at 09:00 GMT (London) every workday morning. If you cannot make it live you can watch the replays or choose a past Workout that focuses on your current area of business need.</p> <p align="center"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p align="center">Contact Recruiting Gym or TEAM HO for your Members' discount code</p>
	<p align="center">HOW TO SELL CLIENT RETAINERS</p> <p>Overview: In this course, Alan Clarke will help you learn why clients buy retainers, give you the knowledge and the tools to be able to sell retainers to your clients - whilst supporting you throughout the process.</p> <p align="center"><u>CLICK HERE FOR COURSE DETAILS</u></p>	<p align="center">Contact Recruiting Gym or TEAM HO for your Members' discount code</p>
	<p align="center">MANAGING STRESS & MENTAL HEALTH IN RECRUITMENT</p> <p>Overview: During this four-week programme, Clare Davis helps leaders learn how to identify stress in their teams, address issues with team members and support staff through mental health issues. The course includes webinars, videos, templates & online support.</p> <p align="center"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p align="center">Contact Recruiting Gym or TEAM HO for your Members' discount code</p>

 <p>RECRUITING GYM LEARNING TRAINING PERFORMANCE</p>	<p style="text-align: center;">LEADERSHIP & MANAGEMENT PROGRAMME</p> <p>Overview: The Recruiting Gym’s Leadership and Management Programme offers recruitment leaders a chance to participate in a structured learning and development plan with a unique blend of online learning, and invaluable access to a leadership coach.</p> <p>The Programme extends over 12 months, with different elements such as the Leadership & Management Essentials that covers the first three months and is available to buy separately if necessary, as is the Managing Stress and Mental Health in Recruitment course.</p> <p>If you are an experienced leader or new to management, this programme will develop you into a skilled and compassionate leader & manager.</p> <p style="text-align: center;"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p style="text-align: center;">Contact Recruiting Gym or TEAM HO for your Members’ discount code</p>
 <p>RECRUITING GYM LEARNING TRAINING PERFORMANCE</p>	<p style="text-align: center;">MASTERING LINKEDIN RECRUITER</p> <p>Overview: LinkedIn Recruiter is a significant investment for any business. In this course, Katharine Robinson will share a decade of experience working with LinkedIn Recruiter from both an agency and in-house recruitment perspective.</p> <p style="text-align: center;"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p style="text-align: center;">Contact Recruiting Gym or TEAM HO for your Members’ discount code</p>
 <p>RECRUITING GYM LEARNING TRAINING PERFORMANCE</p>	<p style="text-align: center;">GAINING COMPETATIVE ADVANTAGE THROUGH PROBLEM SOLVING</p> <p>Introducing methodology which will help you identify problems, or time and effort inefficiencies in your business (or clients) teaching you techniques to solve and future proof them and turn these into ways of gaining a competitive advantage</p> <p style="text-align: center;"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p style="text-align: center;">Contact Recruiting Gym or TEAM HO for your Members’ discount code</p>
 <p>RECRUITING GYM LEARNING TRAINING PERFORMANCE</p>	<p style="text-align: center;">BID WRITING FOR SUCCESS</p> <p>It’s dead simple - we help recruiters win tendered business. Nothing more, nothing less!</p> <p style="text-align: center;"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p style="text-align: center;">Contact Recruiting Gym or TEAM HO for your Members’ discount code</p>
 <p>RECRUITING GYM LEARNING TRAINING PERFORMANCE</p>	<p style="text-align: center;">THE BEST JOB ADVERTS</p> <p>What results do you get from Job Adverts? Are they helping or hindering you? Talk you through the most creative and effective way to attract relevant candidates from your Job Adverts</p> <p style="text-align: center;"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p style="text-align: center;">Contact Recruiting Gym or TEAM HO for your Members’ discount code</p>

	<p>5-STEP RETAINER SYSTEM TO BOOST YOUR CASH FLOW Want or need better cashflow and predictability in your business? Increase Leads, Increase Sales, Increase Cashflow</p> <p style="text-align: center;"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>Discount Available</p>
	<p>RIGHT TO WORK Right to Work training Ensure you are up to date with the current Home Office guidance How to spot the fake document Health check/audit on your current process</p> <p style="text-align: center;"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>10% Discount</p>
	<p>TALENT DEVELOPMENT COURSE SCHEDULE Includes Recruitment Accelerator, Speciality Workshops, Management Development, Transformational Leadership and Career Pathway.</p> <p style="text-align: center;"><u>CLICK HERE FOR COURSE INFORMATION</u></p>	<p>APSCo Membership Rate</p>