

**GENERAL**

	DUBLIN		REST OF IRELAND	
	Basic	Earnings	Basic	Earnings
Inside Sales/Telesales (0-2 years)	27-30k	37-45k	25-28k	30-38k
Inside Sales/Telesales (2 years +)	30-38k	42-50k	28-35k	40-50k
Inside Sales Team Leader	33-45k	45-55k	30-40k	38-48k
Inside Sales Manager	48-65k	55-75k	45-55k	52-65k
Field Sales/Area Sales	34-45k	50-70k	30-40k	40-50k
Key Account Manager/Territory Sales	45-60k	60-75k	40-50k	55-65k
Field Sales Manager	60-80k	75-100k	55-70k	65-80k
Commercial Manager	80-100k	85-120k	75-90k	90-100k
Sales Director	90-150k	120-180k	85-110k	100-130k

CONSTRUCTION & ENGINEERING

	DUBLIN		REST OF IRELAND	
	Basic	Earnings	Basic	Earnings
Field Sales/Business Development Executive (0-3 years)	35-45k	45-58k	35-40k	40-50k
Area Sales/Business Development Manager (3-5 years)	46-55k	55-65k	45-50k	50-60k
Technical Sales/Sales Engineer (Qual required)	50-65k	60-80k	45-65k	60-75k
Specification Sales (Tendering)	60-80k	75-95k	60-80k	75-95k
International Sales	60-90k	70-100k	60-90k	70-100k
Sales Manager	80-90k	90-100k	70-90k	85-100k

FMCG

	DUBLIN		REST OF IRELAND	
	Basic	Earnings	Basic	Earnings
Sales Merchandiser	25-32k	30-38k	25-30k	30-35k
Field Sales Representative (0-5 years)	32-45k	40-60k	28-40k	35-48k
Field Sales Manager	55-70k	60-80k	50-65k	55-75k
Key Account Manager	50-65k	55-75k	45-55k	50-65k
National Account Manager	65-80k	70-100k	55-65k	65-85k
Commercial Manager	80-100k	100-120k	70-90k	80-110k

PHARMACEUTICAL & MEDICAL

	DUBLIN		REST OF IRELAND	
	Basic	Earnings	Basic	Earnings
GP Sales Representative (Primary Care) (0-2 years)	40-50k	45-60k	40-50k	45-60k
Area/Territory Manager (3 years +)	50-65k	60-80k	45-65k	60-80k
Hospital Sales Representative (Secondary Care)	45-60k	55-70k	45-55k	55-70k
Senior Sales Specialist	55-70k	65-75k	50-70k	60-80k
Sales Manager	65-90k	80-110k	60-80k	70-90k
Commercial Manager	90-120k	110-150k	90-120k	110-150k

IT & SOFTWARE

	DUBLIN		REST OF IRELAND	
	Basic	Earnings	Basic	Earnings
SDR/BDR (Graduate)	30-35k	40-55k	25-30k	35-45k
BDR (1-2 years experience)	35-45k	55-65k	30-35k	40-50k
Account Executive (1-2 years)	40-50k	80-100k	30-40k	60-80k
Account Executive (2-5 years +)	50-70k	100-140k	45-55k	90-110k
Enterprise Account Executive (7 years +)	70-90k	140-180k	60-80k	110-150k
Account Manager (1-2 years)	40-50k	80-100k	30-48k	60-96k
Enterprise or Strategic Account Manager (2-5 years +)	50-70k	100-140k	45-55k	90-110k
Channel Manager	45-65k	65-95k	40-60k	60-85k
Customer Success Manager (1-2 years)	40-55k	50-100k	30-45k	40-55k
Customer Success Manager (2-5 years +)	55-70k	65-140k	45-60k	55-75k
Inside Sales Manager	70-90k	100-180k	55-70k	85-120k
Enterprise Sales Manager	100-140k	200-280k	70-90k	130-150k
VP of Sales	100-180k	200k +	90-130k	120-200k

All salaries taken as annual in euros, based on working in Ireland. Bonus/car allowance not included. Figures are based on current market rates. Salaries are subject to variances based on the individual, the company size and other external factors. Parameters indicate the highest and lowest salary level for each position.

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