



Case Study Fast Response

Brief

A London-based biotech company specialising in cell therapies targeting cancer, spinal injuries, diabetes and cardiac damage, Cell Medica urgently needed three roles filled across Quality, Manufacturing and Supply Chain disciplines.

Challenge

Waiting on funding and with little to no budget to play with, the company, recognised as one of the most exciting young biotech companies in the UK, was experiencing difficulties in getting the quality of candidate it needed.

It had approached five different agencies, but none had managed to provide any candidates that matched the exacting skill sets and levels of experience required.





Connor Harknett, a Life Sciences specialist at Volt, was brought in to resolve the problem after a chance discussion between Josh Miles, the head of Life Sciences recruitment at Volt, and the people at Cell Medica. Connor then worked closely with their head of HR, David DeMello, to define exactly what it was that required before researching his active and passive networks for the right candidates.

Solution

Unlike those other agencies, Connor was able to locate no less than 8 potential candidates, and within a week, 4 were being interviewed for the key roles.

From David De Mello, Head of HR, Cell Medica

"We really rate Volt and I've used them at both Accord and currently at Cell Medica. They are very responsive and Connor has been able to source good candidates out of nowhere and in a very short space of time.

I highly recommend them!

Outcome