



CASE STUDY

Partnership: A True Extension of HR Team

Volt's partnership with a nationwide provider of energy management products and services began 10+ years ago. Our consultative methods and service-oriented support quickly outgrew the typical customer-vendor affiliation and blossomed into a true partnership with our client. As their managed service provider (MSP), Volt Consulting Group manages all aspects of their \$70 million staffing spend. Volt Workforce Solutions not only supplies more than 90% of the talent required by this client; but also runs hybrid (i.e. under the overall MSP) master vendor on-site programs at their larger locations. We continue to provide them with quality talent to further expand their business, despite a very tight labor market.

At one such location, near Reading, PA, Volt provides two on-site managers to oversee our hybrid master vendor solution. Volt supplies 135+ temporary employees and manages a sub-vendor that supplies the remainder of the 150+ contractors at this site. All onboarding is managed by Volt, including scheduling our client's required training. Our client's local manager calls Volt "an extension of his HR team," as "a true partner well beyond just being a supplier."

"Volt is an extension of my HR team, a true partner well beyond just being a supplier."

– HR Business Partner